


Northbase is a specialty finance company that acts as a strategic partner to Compass to provide unique financing alternatives for its clients.

- Our mission is to develop critical partnerships through trusted relationships and **provide essential asset financing solutions**
- Northbase provides customized flexible financing for **critical operating assets with compelling long-life use**
- **We can finance new-build or used in-field operating equipment**
- Ability to underwrite **all types of companies** (small to large, public and private) **and assets** (generic to complex/customized)
- Transaction **size ranging from <\$1,000,000 to +\$30,000,000**; available in tranches as required

### The Northbase Advantage

- **Higher loan to value (LTV)** as compared to a traditional lender
  - **Long duration contracts** with no ongoing annual transaction costs or reviews (*more competitive than traditional lenders*)
  - **Limited upfront costs** (legal) and **high speed** of transaction completion
  - **Simplicity** of transaction including **limited ongoing reporting**
  - Availability to provide flexible, simple, **interim period buyout options** with no interest make-whole provisions
  - **Client owns assets 100%** at end of lease term
- **No** restrictive covenants or use of proceeds restrictions
  - **No** disruption/complexity to other capital providers
  - **No** operational control (retained by client)
  - **No** dilutive warrants/equity participation required
  - **No** ongoing commitment or renewal fees

Our Customers	Financeable Asset Types			Investment Structures
<ul style="list-style-type: none"> <li>• Energy, Midstream &amp; CNG</li> <li>• Power &amp; Clean Energy Users</li> <li>• Renewable Energy</li> <li>• Industrial / Commercial</li> <li>• Waste &amp; Recycling</li> <li>• Portable Water &amp; Wastewater</li> </ul>	 <ul style="list-style-type: none"> <li>• Power Generation</li> <li>• Gas Compression</li> <li>• Gathering &amp; Pipeline</li> <li>• Water Handling</li> <li>• Liquids Batteries</li> <li>• Gas Processing Equipment</li> <li>• Industrial &amp; Heavy Equipment</li> </ul>			<ul style="list-style-type: none"> <li>• New Equipment Leases</li> <li>• Asset Sale-Leasebacks</li> <li>• Rentals / Operating Leases</li> <li>• Outright Asset Sales</li> </ul>
<b>Process</b>	<b>Capital Requirement Identified &amp; Discussed</b>	<b>Preliminary Credit Review &amp; Proposal</b>	<b>Confirmatory Credit Review &amp; Documentation</b>	<b>Closing &amp; Funding</b>

**Timing**

**1-3 Days**

**7-10 Days**

**20-30 Days**

**30 – 45 Days**  
(from initial discussion)